

# LANCO INDUSTRIES LIMITED

Regd. Office & Works: Rachagunner-517641  
Srikalahasthi Mandal, Chittoor District, Andhra Pradesh  
website: www.lancoindustries.com

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2011

*All amount in Indian Rupees Lakhs Except Share Data*

Sl.No	Particulars	Quarter Ended		Half Year Ended		Year Ended
		30th Sep' 11	30th Sep' 10	30th Sep' 11	30th Sep' 10	31st Mar' 11
		(Unaudited)		(Unaudited)		(Audited)
1	a. Net Sales/Income from operations	18,925.83	17,167.15	38,117.55	28,084.89	72,485.63
	b. Other Operating Income	34.44	39.61	1,061.31	183.43	324.66
	<b>Total Income</b>	<b>18,960.27</b>	<b>17,206.76</b>	<b>39,178.86</b>	<b>28,268.32</b>	<b>72,810.29</b>
2	Expenditure :					
	a. (Increase)/Decrease in Stock in Trade and Work in Progress	(1,276.10)	(1,480.53)	(2,325.03)	218.49	46.96
	b. Consumption of Raw Materials	14,133.43	10,339.91	27,382.45	13,404.65	40,392.83
	c. Purchase of Traded Goods	194.99	331.20	269.37	331.34	2,869.91
	d. Employees cost	936.24	878.90	1,827.76	1,674.40	3,328.60
	e. Depreciation	490.36	451.48	973.15	904.13	1,871.61
	f. Stores and Spares	2,408.08	2,018.31	4,902.43	3,745.90	9,101.88
	g. Manufacturing Expenses	1,131.87	1,094.07	2,251.18	2,290.25	4,451.41
	h. Other Expenditure	656.03	648.13	1,436.23	1,183.97	3,695.20
	<b>Total Expenditure</b>	<b>18,674.90</b>	<b>14,281.47</b>	<b>36,717.54</b>	<b>23,753.13</b>	<b>65,758.40</b>
3	<b>Profit / (Loss) from Operations before Other Income, Interest (1-2)</b>	<b>285.37</b>	<b>2,925.28</b>	<b>2,461.32</b>	<b>4,515.19</b>	<b>7,051.89</b>
4	Interest #	2,748.42	6.75	3,446.51	587.78	1,467.37
5	<b>Profit / (Loss) from Ordinary Activities before Tax (3-4)</b>	<b>(2,463.05)</b>	<b>2,918.53</b>	<b>(985.19)</b>	<b>3,927.41</b>	<b>5,584.52</b>
6	Tax expense	(680.70)	875.56	(355.57)	1,178.22	1,381.89
7	<b>Net Profit / (Loss) from Ordinary Activities after tax for the period (5-6)</b>	<b>(1,782.35)</b>	<b>2,042.97</b>	<b>(629.62)</b>	<b>2,749.19</b>	<b>4,202.63</b>
8	Paid-up equity share capital (Face Value Rs. 10/- per Share)	3,976.36	3,976.36	3,976.36	3,976.36	3,976.36
9	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	17,164.25
10	Earnings Per Share (EPS)					
	a. Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	(4.48)	5.14	(1.58)	6.91	10.57
	b. Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	(4.48)	5.14	(1.58)	6.91	10.57
11	Public Shareholding					
	- No. of shares	19570417	19608443	19570417	19608443	19570417
	- Percentage of shareholding	49.22%	49.31%	49.22%	49.31%	49.22%
12	Promoters and promoter group Shareholding					
	a) Pledged/Encumbered					
	- Number of shares	NIL	NIL	NIL	NIL	NIL
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL
	- Percentage of shares (as a % of the total share capital of the company)	NIL	NIL	NIL	NIL	NIL
	b) Non-encumbered					
	- Number of Shares	20193178	20155152	20193178	20155152	20193178
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	50.78%	50.69%	50.78%	50.69%	50.78%

# Interest includes exchange fluctuation on foreign currency borrowings / transactions.

**Notes:-**

- The above results were reviewed by the Audit Committee and taken on record by the Board of Directors in their meeting held on 21st October, 2011.
- The Company has only "Pipes" as a significant reportable segment.
- The profitability for the Quarter ended 30th September, 2011 was lower by Rs 2272.33 Lakhs (higher by Rs.528.37 lakhs in the corresponding quarter of previous year) on account of mark to market valuation of foreign currency liabilities in US Dollars.
- Details of number of investors' complaints for the quarter ended 30th September, 2011:  
Beginning - Nil, Received - 10, Disposed off -10, and Pending - Nil.
- Figures of the previous period/year have been regrouped wherever necessary.
- The Auditors of the Company have carried out a Limited Review of the aforesaid financial results for the quarter ended 30th September, 2011 in terms of Clause 41 of the Listing Agreement with Stock Exchanges.

**7 Statement of Assets and Liabilities (Unaudited)**

(Rs. in Lakhs)

Particulars	30th Sep' 11		30th Sep' 10	
<b>Share Holders Funds:</b>				
a) Share Capital	3976.36	3976.36		
b) Reserves & Surplus	16478.52	16463.14		
<b>Loan Funds</b>	37791.20	43633.65		
<b>Deferred Tax Liabilities</b>	3259.25	3553.57		
<b>Total</b>	<b>61505.32</b>	<b>67626.72</b>		
<b>Net Fixed Assets</b>	<b>35917.30</b>	<b>32341.61</b>		
<b>Investments</b>	<b>4201.68</b>	<b>210.62</b>		
<b>Current Assets, Loans and Advances :</b>				
a) Inventories	29128.68	25365.24		
b) Sundry Debtors	16229.96	12632.72		
c) Cash and Bank Balances	202.92	117.07		
d) Loans & Advances	7643.15	7015.85		
<b>Less: Current Liabilities and Provisions :</b>				
a) Liabilities	29659.40	7742.34		
b) Provisions	2158.98	2314.05		
<b>Net Current Assets</b>	<b>25588.01</b>	<b>35285.11</b>		
<b>Total</b>	<b>61505.32</b>	<b>67626.72</b>		

Place: Chennai  
Date : 21st October , 2011

For Lanco Industries Limited

S.Y. Rajagopalan  
Director